**RESUME**

**SUNIL RG**

No, 894/2, 1st Floor, 6th

Main, K B Sandra, New

Extension, R T Nagar

Bangalore-560032

**E-mail:rgsunil.yarra1@gmail.com**

Contact No: 9743153736

# **Career Objective**

A position in your firm that enhances my skill and knowledge base and ensuring the continuity of my learning skill that offers an opportunity for continuous learning and rewards for shouldering more responsibilities and be a part of a team in accomplishing corporate goals.

# **Career Summary**

# More than 3 Years of experience in Banking sector in providing customer support and into business development; a strong academic background, with a self-driven all round personality.

# **Academic Details**

|  |  |  |  |
| --- | --- | --- | --- |
| **Degree** | **University / Board** | **Year of Passing** | **Percentage of marks** |
|
|
| **M B A** | Shobhit University | **Persuing** |  |
| B.com. | Magadh University | 2003-2006 | 65.18% |
| II PUC | Bhartiya shiksha parishad..U P | 2001-2003 | 65.83% |
| S.S.L.C | Karnataka secondary education examination board | 1999-2000 | 60.00% |

# **Knowledge Domain**

**Company Profile-** Trading and Financial Services

**Presently Working In WAY2WEALTH SECURITIES PVT LTD**

**Organization-----**WAY2WEALTH SECURITIES PVT LTD

**Designation-------**Senior Relationship Manager

**Period-------------**11/10/2012 To Till date

**Responsibilities**---\*Generate business from liability, insurance & online products

\*Lobby management

\*Handling the customer queries & ensure customer satisfaction

\*Identifying potential clients & cross selling the financial products

\*Giving a brief of the company & services

\*Making them understand the need of savings

\*Maintaining a strong relationship with the customer for future sales while handling escalated operational issues.

\*Gain referrals for future developments to get foot in door

\*Having hands on operational activities

**Current CTC**------4.40Lakh pa

# **Experience**

**Banking sector** – CASA

**HDFC BANK LTD**

|  |  |
| --- | --- |
| **Organization** | HDFC BANK LTD |
| **Designation** | Senior sales officer(Team Leader) |
| **Period** | 03-12-2008 to 10-10-2012 |
| **Responsibilities** | * CASA, FD, DMAT, RD, INSURANCE * DSR, SALARY A/C, CREDIT CARDS, ASSETS..ETC….. |

# **Computer Skills**

**Operating System** - DOS, Word, Excel, Windows 98/2000

# **Areas of Strength**

* Good interpersonal skills
* Extensive network of relationship
* Flexibility to adapt to changes.
* Vision to see reality.

# Hobbies

* Listening to the Music.
* Reading newspaper & Magazines.

**PERSONAL PROFILE**:

Name : SUNIL RG

Father’s Name : GOVINDA REDDY YR

Date of Birth : 06-06-1985.

Sex : male.

Martial Status : Single.

Nationality : Indian.

Religion : Hindu.

Languages Known : English, Hindi, Kannada and Telugu.

Interest : listening to music, watching movies.

Permanent Address :No, 894/2, 1st Floor, 6th

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**DECLARATION**

I hereby declare that above furnished statements are true to the best of my knowledge and belief.

**(SUNIL RG)**